

Press Release

Zürich, Switzerland, 20 August 2018

Launch of the new maritime trading platform MESPAS Connect

The web-based trading platform MESPAS Connect links ship managers and maritime suppliers together for a more efficient supply chain. The platform also provides a clear solution to the well-known lack of structured data in maritime procurement.

With the launch of MESPAS Connect on 20th of August 2018, various functionalities for supplier sourcing, rating and global search will be available to ship managers. The platform can be integrated in to any purchase software via standard interface. Offer requests and orders are transferred to a selected supplier without manual interference. Suppliers, on the other hand, not only submit offers and receive orders, management tools also assist them in analysing their business or in assigning cases to account managers. It is possible for suppliers to connect as well: via a state-of-the-art API interface, MESPAS Connect is consistently plugged-in to the suppliers' inhouse software. This is enabled by the MESPAS global master database. All parties work with the same structured data of 60'000 machinery types and millions of spare parts.

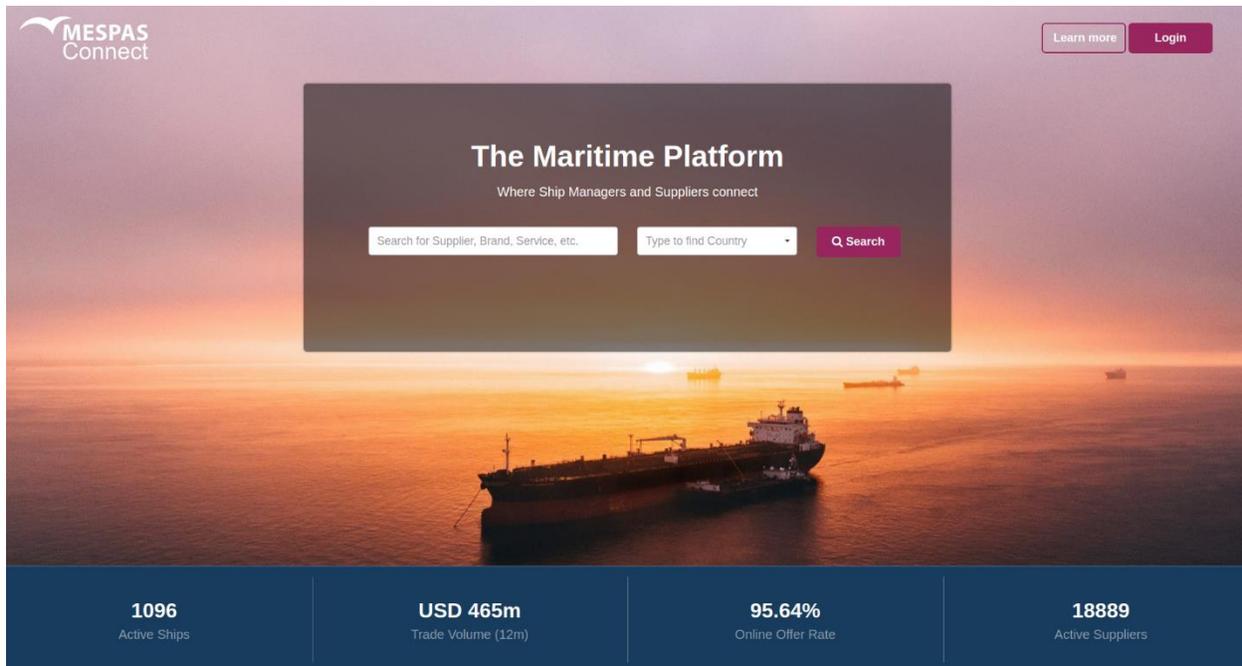
With a focus on maritime software for more than fourteen years, MESPAS is not jumping into unknown waters with their new product. On the day of release alone, a procurement volume of more than one million US dollars will flow over the platform (totalling USD 465 million annually). This volume is generated by the existing customers of the software MESPAS Technical Ship Management and guarantees the platform's awareness of suppliers from Day 1. With the new opening to other purchase software providers, MESPAS Connect reduces administrative requirements in maritime procurement, caused by time-intensive e-mails and phone calls. With a clear target; managing more ships per purchase manager.

MESPAS Connect will replace the supplier website previously known as MESPAS Supplier Business Management. The new platform's vision is to be the meeting point for all relevant parties in the maritime trade. Suppliers will have the opportunity to promote their company in a public social network and to advertise their services. With various new features MESPAS Connect is not only a website where a supplier types in prices but is much more a platform that helps suppliers to improve their sales organisation. All features are allocated in subscription models, thereby providing the right product for every company size.

By the end of 2018 MESPAS Connect will launch a fully electronic invoicing module. MESPAS does not intend to have paper invoices being sent around the world any more. Emails with electronic invoices don't save much time either, as most of these have to be manually attached and approved. This is where MESPAS Connect Invoicing steps in: the invoice is generated from the supplier by the click of a button, it appears on the ship manager's screen within a split second and is guided through the internal approval process – all fully automatic without any manual interference.

MESPAS Connect – The Maritime Platform is available online via connect.mespas.com.

Image of the Platform:



Contact

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About MESPAS

MESPAS is a Swiss-based, independent IT and engineering company with subsidiaries and partners all around the world. Given our prime focus on technical ship management software we assist our customers in the maritime industry in maintaining their ships efficiently and safely, resulting in higher performance and lower emissions. On our e-trading platform connect.mespas.com meet thousand of ships, management offices and suppliers. Since our very beginnings we have been running all our software products on a centralised multi-tenant database with an extensive structured machinery data library available to the entire MESPAS Community.