

The Maritime Platform

Where Ship Managers and Suppliers Connect



**MESPAS Connect links buyers and vendors in the maritime industry. The well-known digital trading platform, that MESPAS has been providing for more than a decade to its customers, is now open to all stakeholders of the maritime trading place.**

Ship Managers are sending quote requests online, reusing previous orders, splitting offers, getting smoothly updated inventories and more. But most importantly, they are connected online to thousands of maritime suppliers all over the world via the platform MESPAS Connect – accessible online via [connect.mespas.com](https://connect.mespas.com). Hereby, maximizing transparency, reducing transaction cost and get best price offers at a fingertip.

The procurement process can be improved step by step with various features: from managing suppliers online, or interfacing an existing purchase software to MESPAS Connect, to reaching a fully consistent data flow by installing the offshore purchase request software on board the vessels.

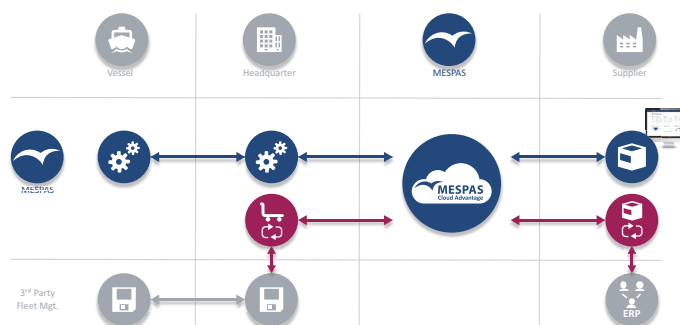
Being a Supplier in the MESPAS Community means participating in a constantly growing order volume of already many million US Dollars per month. And it means reducing transaction and administration costs: requests for quotation are received electronically, structured and with part identifications. Suppliers are able to offer goods and services straightforwardly, with just a few clicks.

Further features are perfected to optimize business processes, like managing human resources, promoting a company in a social network, tracking open purchase requests, instantly accessing a history of accepted and declined cases, analysing total revenues with individual customers, upselling ratios and further key performance indicators.

Go to:  
[connect.mespas.com](http://connect.mespas.com)

## MESPAS Connect for Ship Managers

Did you already implemented a purchase software solution that covers your expectations, but you wonder, how you could connect to an e-commerce platform to digitally integrate your suppliers? Then it makes sense to have a closer look at MESPAS Connect for Ship Managers.



### Ship Manager Subscriptions

- Connect Search
- Connect Office
- Connect Vessel

### Benefits

- Supplier Management
- Fast & simple interface integration
- Complete & high quality data
- Maximise transparency
- Save time
- Buy at lower cost

### MESPAS Cube

The MESPAS Cube is an offshore server (small industrial design) with no moving parts, compact and handy as an external hard disk. It comes pre-configured with the vessel-specific information about machinery, spare parts and catalogues for MESPAS Connect Vessel.



The MESPAS Cube ensures the robust and secure operation of MESPAS products on board the vessel.

### Q Connect Search

Find the right supplier at the right time. An extensive database with over 20'000 suppliers all around the world are representing their business in informative company profiles. Not only do you see provided products and services but also ports, associations, videos and other documentation. A free of charge subscription activates various functionalities for you to well manage your suppliers: insight contact details, ensure online quote rates, define favourite suppliers or blacklist companies.

### Connect Office

MESPAS Connect Office is a lean software interface, which is picking up procurement objects from your existing technical management software and returning respective responses of your suppliers. Such objects are typically requests for quotation, offers, orders, order confirmations, cancellations and all kind of modifications of such business transactions.

A fully integrated supply chain obviously leads to a manifold of benefits for you, such as reduced procurement cycle times, fewer misunderstandings with your suppliers, digital auditability of all transactions and optimized transparency. You may even expect reduced supply prices for your company by inviting additional suppliers and digitally compare far more offers than today.

For the maritime industry, an e-commerce data exchange format, called MTML has been well established over the last decade. Most of the relevant technical fleet management systems in the maritime industry are already prepared for MTML formatted data-exchange.

### Connect Vessel

Would you like to have a fully consistent data flow from your vessel via the office to the suppliers? MESPAS Connect Vessel guarantees correct data input right at the source. Via button-click your ships' crews raise purchase requests in an on board installed offshore software client. All available parts and catalogues are pre-populated and related machinery data joined. There is no need to manually add parts, part information, serial numbers, brand and types.

Purchase requests will be automatically imported into your existing procurement software, processed, and orders sent to the selected supplier via MESPAS Connect Office.

## MESPAS Connect for Suppliers

Did you know that there are hundreds of ships using MESPAS worldwide? Join them as an active partner and do not miss the opportunity to offer your services.

### 🏠 MESPAS Connect Basic

Receive purchase requests of Ship Managers, send offers and confirm orders without any installation efforts and free of charge. If you are listed as a Supplier in MESPAS Connect, you'll receive an email as soon as a Ship Manager selected you for offering. You then just click on the URL in the request and start profiting from all the features of our subscription Basic.

Besides receiving quote requests and orders, even this free version is equipped with a variety of helpful features. Such as views over your last business cases and adding a significant description to your public profile.

### 🏢 MESPAS Connect Professional

Interested in a wider use of our product? Looking for a head start over your competition? Then have a closer look at the model Professional. Access all previous offers at a fingertip, check your former offered or compare offers for similar items and ensure comprehensive auditability of all your transactions. Whenever you receive 3rd party quote requests per email or phone, add these in MESPAS Connect, and respond with a well-structured, digital offer.

Do you have account managers responsible for your customers? Assign requests and orders to your key personal to manage the work load of your staff. Additionally, the subscription comes with export and import functionality, outbound communication document assignment, and dashboards for easy to access business insight.

Like to increase your visibility in the MESPAS community? Promote your company in the MESPAS Connect Supplier Search: add your company information, videos and pictures to your public profile.

### 🏢 MESPAS Connect Enterprise

Your company has an international setup with subsidiaries abroad? With our MESPAS Connect Enterprise hierarchical organisational structures may be defined, including access restrictions of users assigned to branches and supervision possibilities for headquarters.

Furthermore, an API integration enables the handling of all inquiries with just one tool, for instance with your ERP solution. Integrate with us to streamline your business processes for straight through transactions with your customers.

All kind of business analytics – we are operating a central infrastructure; thus we can offer all kind of business insights you might be interested in; your success quote, average prices for specific parts and more, via online dashboards or traditional reports, customised for you.

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### Supplier Subscriptions

- Connect Basic
- Connect Professional
- Connect Enterprise

**MESPAS**  
Connect





### Benefits

- Participate a growing order volume
- Receive purchase requests and orders
- Reduce your administrative effort due to well-structured data
- Promote your company to the MESPAS Community
- API integration to your ERP
- Analyse and manage your business




## MESPAS Connect Subscriptions

Go to [connect.mespas.com](http://connect.mespas.com) and access our digital trading platform with your web browser. Directly visit thousands of Suppliers by going through their company profile. Select the subscription that best fits your needs to benefit from various additional features.

### Subscriptions for Ship Managers

 <b>Connect Search</b>	 <b>Connect Office</b>	 <b>Connect Vessel</b>	 <b>TSM Procurement</b>
<p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Find suppliers globally</li> <li>Manage your suppliers</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Supplier Search</li> <li>Supplier Directory</li> <li>Supplier Management</li> </ul> <p><b>FREE</b></p>	<p>All of Connect Search +</p> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Reduce phone calls and emails</li> <li>No manual data entry</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Purchase Software Interface (MTML)</li> <li>Quote Request Transfer</li> <li>Offer Import</li> <li>Order Transfer</li> <li>Order Confirmation</li> <li>Dashboard</li> </ul>	<p>All of Connect Office +</p> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Get Connect on board your ships</li> <li>Improve data quality</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Vessel Software Application</li> <li>Purchase Request Module</li> <li>MESPAS Cube Server</li> <li>Machinery Data Population</li> <li>Spare Part Database</li> <li>Purchaser Catalogues</li> <li>Purchase Software Integration</li> <li>Transfer Purchase Requests</li> <li>Purchase Order Updates</li> <li>Good Receipt Notes</li> </ul>	<p>All of Connect Vessel +</p> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Get a complete procurement solution</li> <li>Improve your purchasing process</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Procurement Solution</li> <li>Purchasing</li> <li>Sourcing</li> <li>Vessel Integration</li> <li>Offer Comparison</li> <li>Supplier Database</li> <li>Supplier Integration</li> <li>Order Tracking</li> <li>Budgeting</li> <li>Inventory Administration</li> <li>Document Exchange</li> </ul>

### Subscriptions for Suppliers

 <b>Basic</b>	 <b>Professional</b>	 <b>Enterprise</b>
<p><b>INCLUDES</b></p> <ul style="list-style-type: none"> <li>1 User</li> <li>1 Organisation</li> </ul> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Receive requests and orders</li> <li>Get listed in Connect Search</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Request Inbox</li> <li>Offer Creation</li> <li>Order Inbox</li> <li>Order Confirmation</li> <li>Case Overviews (limited)</li> </ul> <p><b>PROMOTION</b></p> <ul style="list-style-type: none"> <li>Connect Directory Listing</li> </ul> <p><b>FREE</b></p>	<p>All of Basic +</p> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Manage your team</li> <li>Analyse your turnover</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Employee Task Assignment</li> <li>Send Offers outside Connect</li> <li>Case Overviews (unlimited)</li> <li>Document Attachments</li> <li>Dashboard</li> <li>Excel Export/Import</li> <li>Archive</li> </ul> <p><b>PROMOTION</b></p> <ul style="list-style-type: none"> <li>Connect Directory Profile</li> <li>Advertisement Options</li> </ul>	<p>All of Professional +</p> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Manage your subsidiaries</li> <li>Integrate with your ERP system</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Organization Management</li> <li>Catalogue Management</li> <li>Business Analytics</li> <li>Assistance</li> </ul> <p><b>SUPPLIER API READY</b></p> <ul style="list-style-type: none"> <li>Request Interface</li> <li>Offer Interface</li> <li>Order Interface</li> </ul> <p><b>PROMOTION</b></p> <ul style="list-style-type: none"> <li>Company Promotion</li> </ul>

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### Join the MESPAS Community

- Access MESPAS Connect
- No matter whether you are acting as a buyer or a vendor in our community
- Send quote requests, offers, orders and order confirmations online
- Get full transparency while reducing your transaction costs



### MESPAS

The most innovative way of accessing and using ICT solutions in the maritime industry. Efficient, scalable, complete – at predictable, low costs.



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