

## The Maritime Platform

The smart place for ship managers and suppliers to Connect



**The web-based trading platform MESPAS Connect brings ship managers and maritime suppliers together to create a truly efficient supply chain. Communication is fast and efficient, time and money are saved, misunderstandings and mistakes are eliminated.**

**Ship managers** can send requests for quotes online, receive offers, place orders, receive invoices, update inventories automatically and much more. With MESPAS Connect ([connect.mespas.com](http://connect.mespas.com)) they are connected online to thousands of maritime suppliers all over the world. With Connect you receive best price offers at the click of a button, transaction costs are reduced, and time saved. Transparency is guaranteed.

Various features can be added on incrementally to improve your procurement process: from managing suppliers online, to interfacing an existing purchasing software with MESPAS Connect, to reaching a fully consistent data flow by installing offshore purchasing software on board your vessels.

**Suppliers** in the MESPAS community participate in a constantly growing order volume of many millions of dollars per month. Transaction and administration costs are reduced, requests for quotation are received electronically, in a structured format. You can make offers for goods and services and send invoices quickly and easily with just a few clicks.

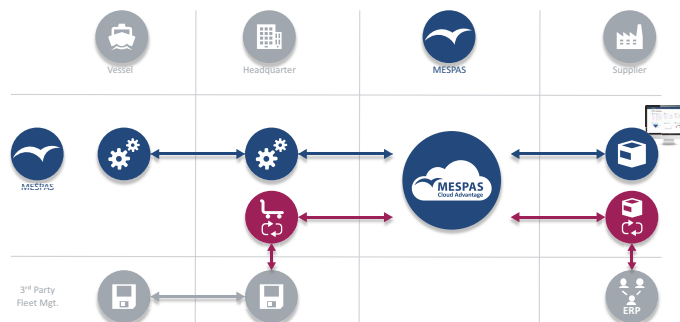
Additional features are available to optimize your business processes. You can manage staff, promote your company, track open purchase requests, instantly access case histories, analyse individual customer revenues and other key performance indicators.

**Be smart. Use our smart data and improve your business performance, save time and lower costs, with our unique cloud-based e-commerce platform.**

Go to:  
[connect.mespas.com](http://connect.mespas.com)

## MESPAS Connect for ship managers

Have you already implemented a purchasing software solution that meets your expectations but would like to connect to an e-commerce platform to integrate your suppliers? Then it's worthwhile taking a closer look at MESPAS Connect for ship managers.



### Ship Manager Subscriptions

- Connect Search
- Connect Office
- Connect Vessel

### Benefits

- Save time
- Reduce costs
- Maximise transparency
- Consistent, unique data set
- Manage suppliers
- Simple interface integration

### MESPAS Cube

The MESPAS Cube is an offshore server with no moving parts, a compact and handy external hard disk. It comes preconfigured with vessel-specific information for MESPAS Connect Vessel customers.



The MESPAS Cube ensures the robust and secure operation of MESPAS products on board the vessel.

## Q Connect Search

Find the right supplier at the right time. Connect contains an extensive database with over 20'000 suppliers from around the globe. Not only can you view their products and services but also other important information. A free of charge subscription gives you access to various functionalities for you to manage your suppliers: view contact details, ensure online quote rates and define favourite suppliers.

## Connect Office

MESPAS Connect Office is a lean software which can be interfaced with your existing technical management software. It allows you to make requests for quotations, place and confirm orders, receive invoices and much more.

A fully integrated supply chain has many advantages: reduced procurement cycle times, fewer misunderstandings with your suppliers, digital auditability of all your transactions and optimized transparency. You can even invite additional suppliers and digitally compare various offers to ensure the best available price.

An e-commerce data exchange format for the maritime industry, called MTML, has become well established over the last decade. Most of the professional technical fleet management systems in the maritime industry enable MTML formatted data-exchange.

## Connect Vessel

Would you like to have a fully consistent data flow from your vessel to your office to your suppliers? MESPAS Connect Vessel guarantees correct data input right at the source. At the click of a button your crews raise purchase requests in an offshore software client installed on your vessels. All available parts and catalogues are pre-populated and related machinery data added. There is no need to manually add part numbers, serial numbers, brands or types.

Purchase requests are automatically imported into your existing procurement software, processed and orders sent to the selected supplier via MESPAS Connect Office. No more time-consuming emails and attachments.

## MESPAS Connect for suppliers

Did you know that there are many hundreds of ships using MESPAS world-wide? Don't miss the opportunity to offer them your goods and services as an active partner.

### MESPAS Connect Basic

Receive purchase requests from ship managers, send offers, confirm orders and send invoices, free of charge and no time-consuming installation required. If you are listed as a supplier in MESPAS Connect, you'll receive an email as soon as a ship manager has selected one of your products. You can then just click on the URL in the request and start using all the features of our Basic subscription.

### MESPAS Connect Professional

Interested in a wider use of our e-commerce platform? Looking for a head start over your competition? Then take a closer look at our Professional subscription.

Access all previous offers or compare offers for similar items and ensure comprehensive auditability of all your transactions. Whenever you receive third party quote requests per email or phone, add these in MESPAS Connect and respond with a well-structured, digital offer.

Do you have account managers responsible for your customers? Assign requests and orders and manage the work load of your staff. The subscription also comes with export and import functionality, outbound communication document assignment and dashboards for easy to access business insights.

Would you like to increase your visibility within the MESPAS community? With MESPAS Professional you can promote your company in the MESPAS Connect supplier search. Just add company information, videos and pictures to your public profile.

### MESPAS Connect Enterprise

Does your company have an international setup with subsidiaries abroad? With MESPAS Connect Enterprise hierarchical organisational structures can be defined, including access restrictions for users in specific branches and supervision access for headquarters.

An API integration enables the handling of all inquiries with just one tool, for instance with your ERP solution. Integrate with us to streamline your business processes for straight through transactions with your customers.

The system offers various business analytics customised to your needs, via online dash- boards or traditional reports.

Go to:  
[connect.mespas.com](https://connect.mespas.com)



### Supplier Subscriptions

- Connect Basic
- Connect Professional
- Connect Enterprise







### Benefits

- Participate a growing order volume
- Receive purchase requests and orders
- Send invoices
- Save time, reduce administration costs
- Promote your company to the MESPAS community
- API integration to your ERP
- Analyse and manage your business




## MESPAS Connect Subscriptions

Go to [connect.mespas.com](https://connect.mespas.com) and access our digital trading platform. Directly visit thousands of suppliers and view their company profile. Select the subscription that best suits your needs and benefit from various additional features.

### Subscriptions for Ship Managers

 <b>Connect Search</b>	 <b>Connect Office</b>	 <b>Connect Vessel</b>	 <b>TSM Procurement</b>
<p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Find suppliers globally</li> <li>Manage your suppliers</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Supplier Search</li> <li>Supplier Directory</li> <li>Supplier Management</li> </ul> <p><b>FREE</b></p>	<p>All of Connect Search +</p> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Reduce phone calls and emails</li> <li>No manual data entry</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Purchase Software Interface (MTML)</li> <li>Quote Request Transfer</li> <li>Offer Import</li> <li>Order Transfer</li> <li>Order Confirmation</li> <li>Dashboard</li> </ul>	<p>All of Connect Office +</p> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Get Connect on board your ships</li> <li>Improve data quality</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Vessel Software Application</li> <li>Purchase Request Module</li> <li>MESPAS Cube Server</li> <li>Machinery Data Population</li> <li>Spare Part Database</li> <li>Purchaser Catalogues</li> <li>Purchase Software Integration</li> <li>Transfer Purchase Requests</li> <li>Purchase Order Updates</li> <li>Good Receipt Notes</li> </ul>	<p>All of Connect Vessel +</p> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Get a complete procurement solution</li> <li>Improve your purchasing process</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Procurement Solution</li> <li>Purchasing</li> <li>Sourcing</li> <li>Vessel Integration</li> <li>Offer Comparison</li> <li>Supplier Database</li> <li>Supplier Integration</li> <li>Order Tracking</li> <li>Budgeting</li> <li>Inventory Administration</li> <li>Document Exchange</li> </ul>

### Subscriptions for Suppliers

 <b>Basic</b>	 <b>Professional</b>	 <b>Enterprise</b>
<p><b>INCLUDES</b></p> <ul style="list-style-type: none"> <li>1 User</li> <li>1 Organisation</li> </ul> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Receive requests and orders</li> <li>Get listed in Connect Search</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Request Inbox</li> <li>Offer Creation</li> <li>Order Inbox</li> <li>Order Confirmation</li> <li>Case Overviews (limited)</li> </ul> <p><b>PROMOTION</b></p> <ul style="list-style-type: none"> <li>Connect Directory Listing</li> </ul> <p><b>FREE</b></p>	<p>All of Basic +</p> <p><b>INCLUDES</b></p> <ul style="list-style-type: none"> <li>10 Users</li> <li>1 Organisation</li> </ul> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Manage your team</li> <li>Analyse your turnover</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Employee Task Assignment</li> <li>Send Offers outside Connect</li> <li>Case Overviews (unlimited)</li> <li>Document Attachments</li> <li>Dashboard</li> <li>Excel Export/Import</li> <li>Archive</li> </ul> <p><b>PROMOTION</b></p> <ul style="list-style-type: none"> <li>Connect Directory Profile</li> <li>Advertisement Options</li> </ul>	<p>All of Professional +</p> <p><b>INCLUDES</b></p> <ul style="list-style-type: none"> <li>Unlimited Users</li> <li>Unlimited Organisations</li> </ul> <p><b>BENEFITS</b></p> <ul style="list-style-type: none"> <li>Manage your subsidiaries</li> <li>Integrate with your ERP system</li> </ul> <p><b>FEATURES</b></p> <ul style="list-style-type: none"> <li>Organization Management</li> <li>Catalogue Management</li> <li>Business Analytics</li> <li>Assistance</li> </ul> <p><b>SUPPLIER API READY</b></p> <ul style="list-style-type: none"> <li>Request Interface</li> <li>Offer Interface</li> <li>Order Interface</li> </ul> <p><b>PROMOTION</b></p> <ul style="list-style-type: none"> <li>Company Promotion</li> </ul>

Go to:  
[connect.mespas.com](https://connect.mespas.com)

### Be smart. Join the MESPAS community

- Send quote requests, offers, orders, confirmations and invoices online
- Easy to use, transparent system, saves time and reduces transaction costs
- Based on consistent, unique data set



### MESPAS

The most innovative way of accessing and using ICT solutions in the maritime industry. Efficient, scalable, complete – at predictable, low costs.



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